



The DLA A-76 Program

Linda Heine
DLA Competitive Sourcing Office
J-374



Agenda

- A-76 is Government-wide
- DLA's "Report Card"
- Who Does What
- Best Practices for a Good Program
- The Road Ahead



It's in the News

Army plan to outsource
soldiers' jobs will increase costs



Panel urges White House,
Congress to scrap A-76 process

...And Everybody's Doing it!

Navy Activities
To Begin A-76
Studies

New "Competition Corps" would
make outsourcing easier, says report.



WE ARE DOING OUR SHARE

It's not easy being green



**Completed
competitions:
11 studies
4,281 FTEs**

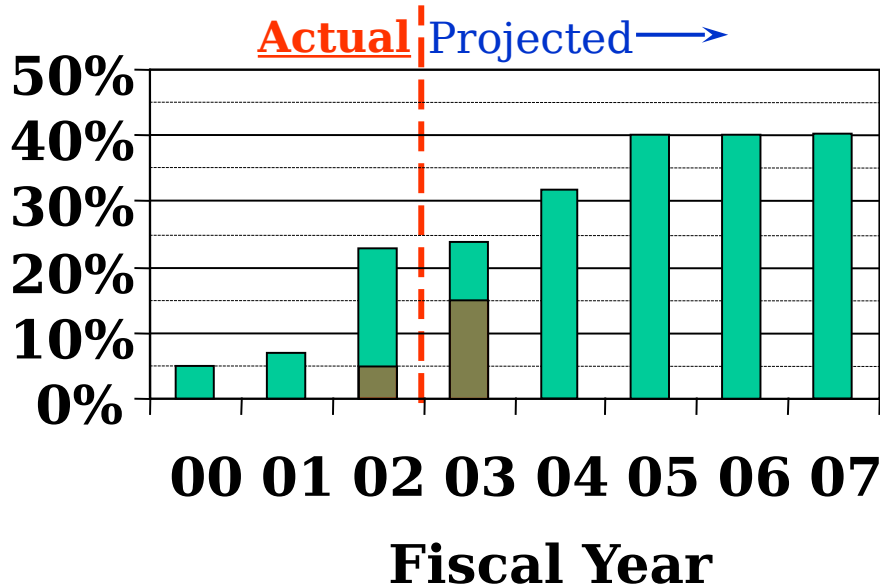
**Recently Announced:
8 competitions- 2,776
FTEs**

- **4 In-house**
- **7 Contractor**
- **\$718M Net Savings**
- **No overturned decisions**



A-76 COMPETITIVE SOURCING COMPLIANCE WITH DEFENSE PLANNING GUIDANCE & MEETING OMB GOALS

% FAIR Act 2000 Positions Study Completed (Cumulative)



- FAIR Act 2000 Baseline: 18,409

- OMB Cumulative Goals

- o FY 02 → 5 %

- o FY 03 → 15 %

- % Completed Cumulative

F	0	0	0	0	0	0	0	0
Y	0	1	2	3	4	5	6	7
%	<u>5</u>	<u>7</u>	<u>23</u>	24	32	40	40	40

- Additional Positions to be Announced for Study in FY 07 thru 09:

- o Inventory Control Points
- o DSIO, DLIS, HQ DLA



HQ Competitive Sourcing Office, J-374

Linda Heine

Program Manager

**Marvin
Williams
Program
Coordinator**

Ron Fairley

Administrative

Assistant



or



away

Ken McLain

**Program
Coordinator**

Roger Forester

Analyst

BAH Consultant



Available Tools

- POA&M
- Templates (no, Ma! I didn't say a bad word!)
- VTC
- Guidebook
- Web site
 - <http://www.dla.mil/j-8/A-76/A-76Main.html>



DLA Competitive Sourcing Organization

- 4e Official- Director, DLA
- Exec Director, J37 - A-76 Program Responsibilities
- A-76 Contracting Office - DSCC-PR
 - Contracting Office for DAPS was DRMS
- Commercial Activities Program Managers:
 - DDC - Ms Twila Gonzales
 - DRMS - Mr. Brian Moravek
 - DAPS - Mr. Mike Sadagursky
 - TBD



DLA Competitive Sourcing Organization (cont'd)

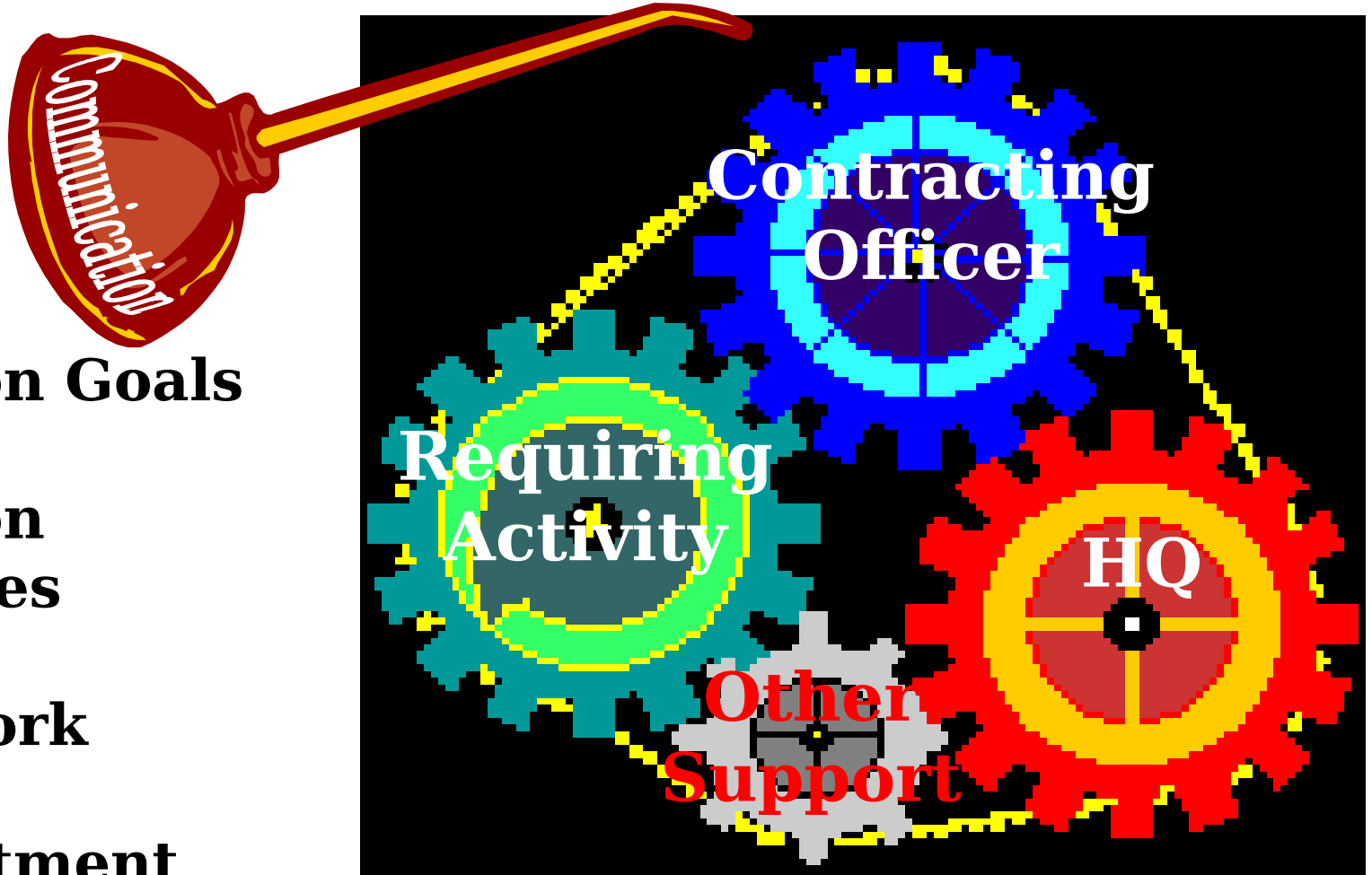
- Independent Review Official
 - J-308, Mr. Jeff Goldstein
- Administrative Appeal Authority
 - DT, Mr. Alan Banghart*
- Source Selection Authority
 - J-3, MG Proctor**
- Source Selection Advisory Council Chair
 - J-37, Mr. Fred Baillie**

* For depot and DRMO competitions in round 3

**For J-3 competitions



An Effective Program



Common Goals

**Common
Priorities**

Teamwork

Commitment

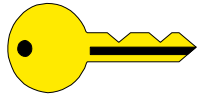


Signs of a Good Program

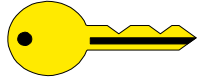
- On schedule – all players know schedule
- Everyone knows his/her role
- Workforce → integral part of the process
- Communication is two-way & continual
- Affected people are informed & assisted
- Decisions are not overturned
- Mission continues unhampered – during & after



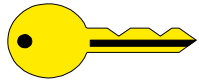
Keys to *Our* Success Best Practices



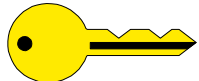
Centralized Management



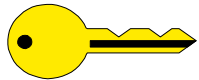
Heavy Emphasis on Customer Role



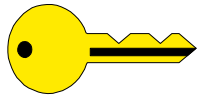
Proactive Administrative Appeal
Process



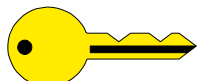
Legal Support



Build on Lessons Learned



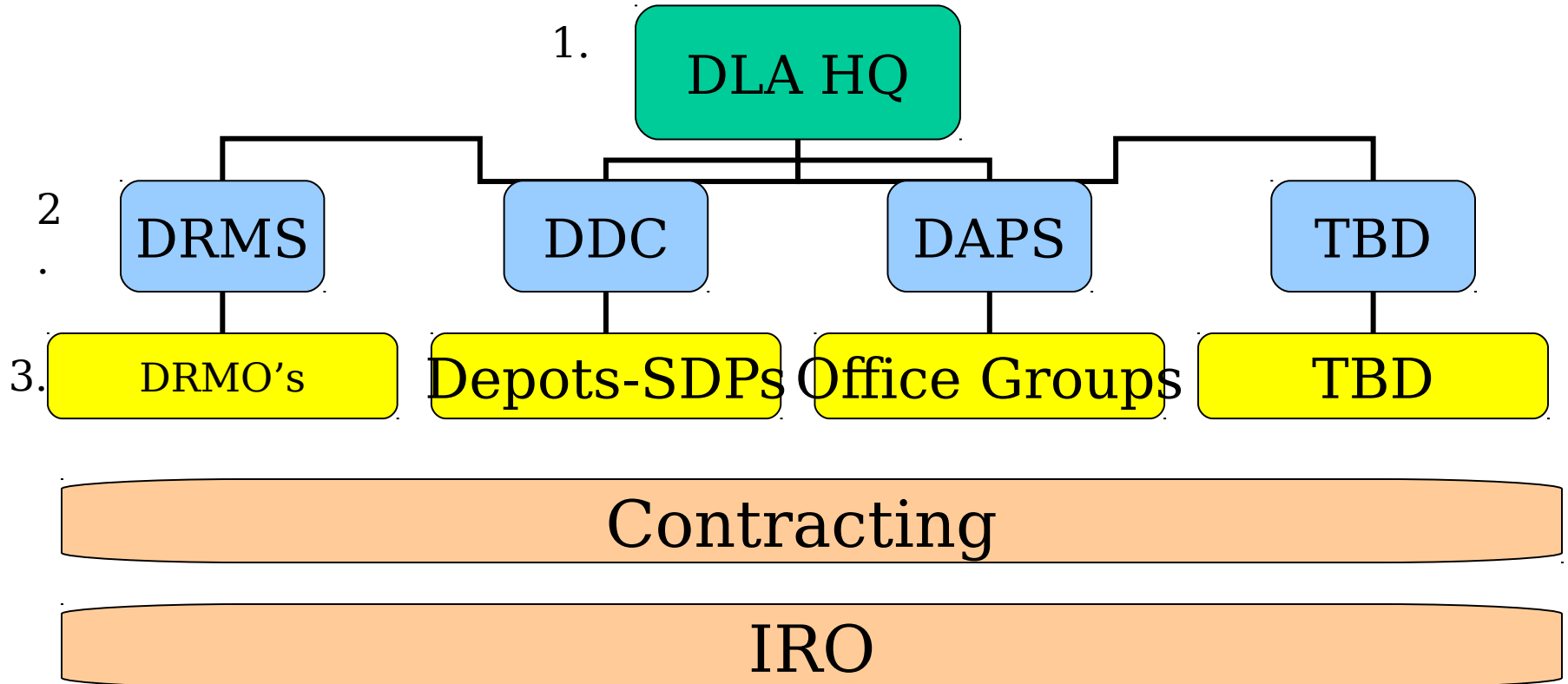
Top Down Commitment



Bottom Up Participation



Centralized Management

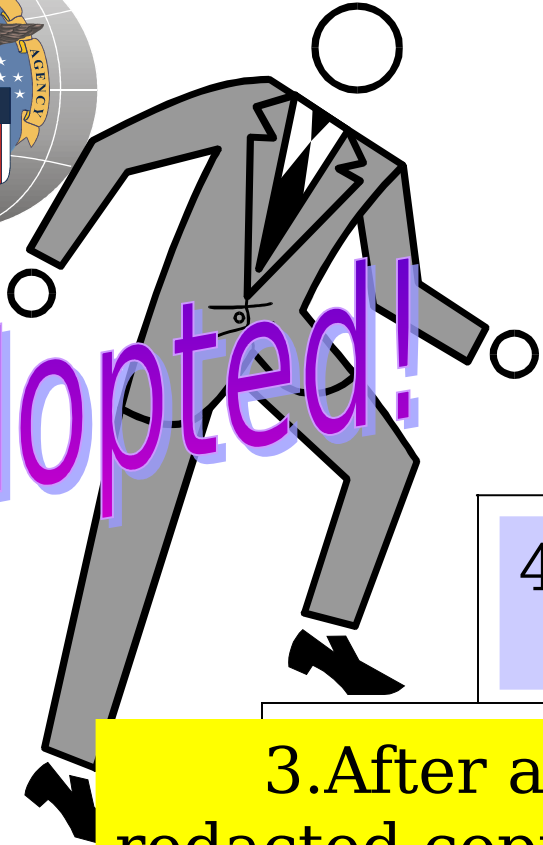


1. 4e Official, A-76 Policy and Program Office
2. Requiring Activities - Program Offices



Taking Care of Our Customer

- **Our Role:**
 - Provide Commitment from the Top Down
 - Provide Advance Notice
 - Request Input and Participation
- **Customers' Role:**
 - Input to requirements development (PWS)
 - Serve as evaluators
 - e.g., Source Selection Evaluation Board
 - Inform their management and workforce



Adopted!

DLA's Administrative Appeal Process (AAP)

5. AA makes final decision

4. AAA has 30 days to review and decide on any appeals

3. After appeals are filed, agency provides redacted copies to appellants for comment (7 days)

2. 30 day public review period. Competitors can appeal tentative decision during public review period

1. Tentative decision



Building on Lessons Learned

- Learning is a journey
- It “takes a village”
- Make your mistakes count
 - Stop, think ... and change
 - Share those hard lessons



What's on the Scope

- Proceed with Competitions in Progress:
 - DDTP – DDPW – DRMS
 - DDCT – DDAA – DDRT
 - DDOO – DDNV
- Performance measures
- Implement the new rules
- Announce competitions for installation services for SDPs
- Schedule future competitions





QUESTIONS?